



# Product Specialist, Corporate Credits

Absalon Capital is looking for an experienced Product Specialist to promote our award winning corporate bond products and to further enhance the quality and service provided to our growing client base and sales team.

## Description of the role

As our new Product Specialist, you will represent the credit team of Absalon Capital during the entire sales process. You will support our sales teams in Denmark and Europe in pre-sales and after-sales meetings, but also face new and existing clients as well as global consultants to facilitate the growth of our two strategies Absalon Global High Yield and Absalon EM Corporate Debt.

You will work alongside the credit team and acquire deep knowledge of the investment philosophy, process, and portfolios. Your thorough understanding of the products will allow you to contribute to pitch books, articles and research posted on social media as well as strategic initiatives and product development. Your tasks will also include responding to RFPs and performing competitor/peer group analysis.

You will develop a strong relationship with our sales teams in Denmark and Europe to educate them further on the credit team's investment offering. You will be able to articulate the key selling points convincingly and with great enthusiasm to become the interface between the commercial functions of Absalon Capital and the credit team. You will have an important role facing clients on behalf of the credit team on social media and in physical meetings in Denmark and abroad.

Your mission is to develop assets under management and raise interest for our Global High Yield and EM Corporate Debt strategies.

## Relevant profile

You have a master's degree in Economics/Finance, solid knowledge of fixed income markets and experience within sales and marketing. You are fluent in English. Maybe you have been a portfolio manager, working in credit sales or credit strategy. The position requires a proactive personality and flexibility in the way you organize your work. You are disciplined, curious and have excellent interpersonal/communication skills. You like to face clients and are not afraid to stand in front of a crowd. Some travel is to be expected. Location is primarily Køge. But offices in Hellerup or Aarhus could be used 1-2 days a week.

Send your application to [productspecialist@formuepleje.dk](mailto:productspecialist@formuepleje.dk) as soon as possible and no later than June 3rd 2022. For questions relating to the position, please contact Klaus Blaabjerg (Managing Director) at [klaus.blaabjerg@absalon-capital.com](mailto:klaus.blaabjerg@absalon-capital.com).

## About Credit Investments at Absalon Capital

*Absalon Global High Yield and Absalon EM Corporate Debt were launched at Absalon Capital in 2015 by the four founding-partners and the Formuepleje Group. The founding-partners consist of four experienced portfolio managers that have generated substantial outperformance within the two asset classes since 2006 and won numerous awards, the latest being the 2022 Refinitiv Nordic Lipper award for best global high yield fund 3-years and 5-years. Assets under management are in excess of 500m EUR with a strong pipeline going forward. If you want to learn more about our credit products, team, and investment philosophy, please visit [absalon-capital.com](http://absalon-capital.com).*

## About Absalon Capital and Formuepleje

*Absalon Capital is part of the Formuepleje Group. For more information, please visit [formuepleje.dk](http://formuepleje.dk).*